



sonepar

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AT A GLANCE

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**Assisting our customers
in a world of change**

We are an independent, family-owned group with global reach. Our job is to make life easier for our customers.

We span a variety of specialties in the B-to-B distribution of next-generation electrical products and solutions.

We are constantly expanding our product and service range so that we can meet our customers' needs.

We support our customers as they develop their business, we work to strengthen our partnerships with suppliers, we invest in the skills and passion of our associates and we make sure they get to share in our success.

What enables us to grow our business is outstanding service, strong customer engagement and a pioneering approach that weds local, hands-on experience to global strategy.

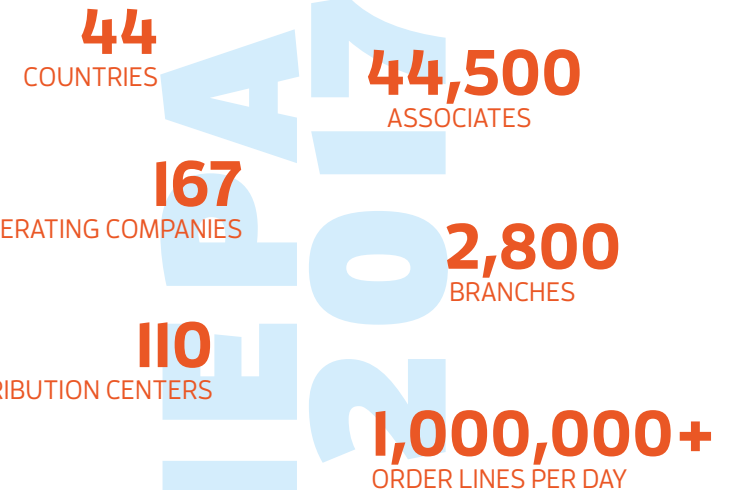
We operate on the basis of shared values, rules of governance and principles of action, because sound, sustainable growth is our goal.

We intend to be, more than ever, "La Référence" in our industry.

We are

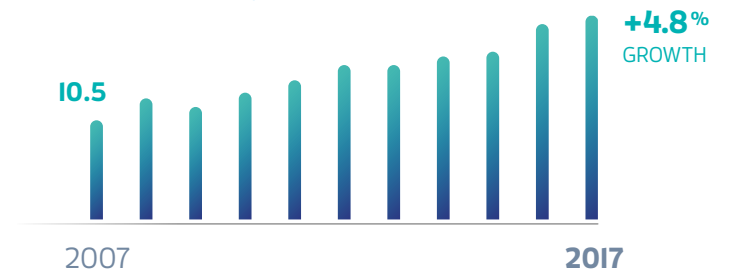


sonepar



1,000,000+
B-TO-B CUSTOMERS SERVED WORLDWIDE

21.6
BILLION EUROS
OF SALES PERFORMANCE



Our key markets



Industry

Cable
Control
Enclosures
Industrial Automation
Lighting
Power Distribution
Safety
Tools & Consumables



Utilities

Accessories
Distribution & Substation Cabinets
Distribution Transformers
MV/LV Switchgear
Network Cable

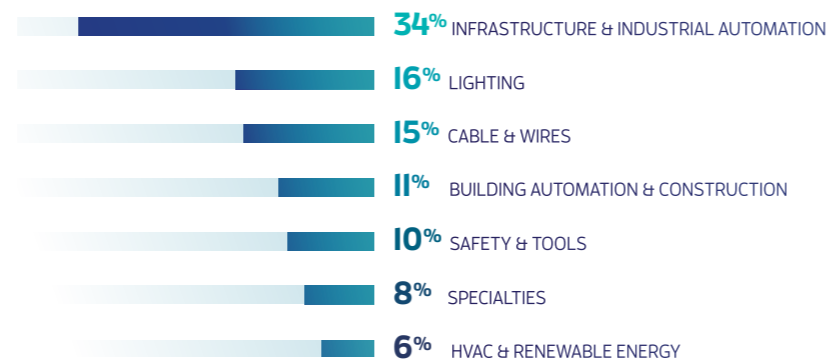


Building

Alarms & Safety
Automation & Control
Building Automation
Cable & Wires
Heating, Ventilation & Air conditioning (HVAC)

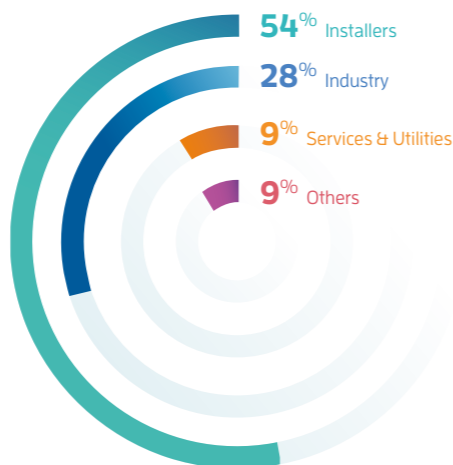
Indoor & Outdoor Lighting
Networks
Photovoltaic Energy
Protection
Voice - Data - Images (VDI)
Wiring devices

Our business



Products and solutions

Any time and on time, Sonepar provides the most relevant responses to its customers in such major markets as industry, building and utilities.



Customers

As a global organization with a strong local presence, Sonepar considers every customer unique, wherever they are and whatever their needs.

More information on the Group's structure and organization on www.sonepar.com

UNITED STATES

NO.1 IN THE MARKET • 682 branches
7,221 M€

CANADA

NO.3 IN THE MARKET • 111 branches
1,036 M€

MEXICO

NO.2 IN THE MARKET • 136 branches
450 M€

BRAZIL

NO.1 IN THE MARKET • 104 branches
292 M€

PUERTO RICO, TRINIDAD AND TOBAGO, DOMINICAN REPUBLIC

9 branches
81 M€

COLOMBIA AND PANAMA

NO.1 IN THE MARKET • 9 branches
72 M€

CHILE

NO.1 IN THE MARKET • 19 branches
63 M€

PERU

NO.3 IN THE MARKET • 10 branches
29 M€

COSTA RICA

NO.2 IN THE MARKET • 4 branches
23 M€

GERMANY (AND LUXEMBOURG)

NO.1 IN THEIR MARKETS • 239 branches
2,747 M€

FRANCE (AND MONACO)

NO.2 IN THEIR MARKETS • 527 branches
2,319 M€

NETHERLANDS

NO.1 IN THE MARKET • 36 branches
1,429 M€

ITALY

NO.1 IN THE MARKET • 156 branches
802 M€

SWEDEN

NO.2 IN THE MARKET • 48 branches
636 M€

BELGIUM

NO.1 IN THE MARKET • 46 branches
600 M€

SPAIN

NO.1 IN THE MARKET • 129 branches
427 M€

FINLAND

NO.1 IN THE MARKET • 35 branches
419 M€

UNITED KINGDOM (AND UNITED ARAB EMIRATES)

NO.1 IN THEIR MARKETS • 16 branches
297 M€

SWITZERLAND

NO.2 IN THE MARKET • 13 branches
268 M€

AUSTRIA

NO.2 IN THE MARKET • 9 branches
166 M€

POLAND

NO.2 IN THE MARKET • 40 branches
132 M€

NORWAY

13 branches
119 M€

BALTIC COUNTRIES (ESTONIA, LATVIA, LITHUANIA)

19 branches
77 M€

CZECH REPUBLIC

NO.3 IN THE MARKET • 30 branches
71 M€

HUNGARY

NO.2 IN THE MARKET • 14 branches
38 M€

ROMANIA

13 branches
24 M€

AUSTRALIA

NO.2 IN THE MARKET • 177 branches
609 M€

MAINLAND CHINA

NO.2 IN THE MARKET • 33 branches
403 M€

MALAYSIA

NO.1 IN THE MARKET • 46 branches
225 M€

NEW ZEALAND

NO.3 IN THE MARKET • 48 branches
104 M€

INTEGRATED SUPPLY (CHINA, MALAYSIA, SINGAPORE, THAILAND)

13 branches
72 M€

HONG KONG AND MACAU SAR

6 branches
65 M€

THAILAND

NO.2 IN THE MARKET • 3 branches
56 M€

OAKWELL GROUP (CHINA, SOUTH KOREA, THAILAND, MALAYSIA, SINGAPORE, VIETNAM)

7 branches
38 M€

INDIA

7 branches
37 M€

SINGAPORE

NO.1 IN THE MARKET • 3 branches
28 M€

INDONESIA

1 branch
11 M€



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Find out more:



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and

www.sonepar.com

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Société par actions simplifiée, au capital de 107 936 507,94 euros -

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